



SUPERINTENDENT OF PUBLIC INSTRUCTION

DR. TERRY BERGESON

OLD CAPITOL BUILDING • PO BOX 47200 • OLYMPIA WA 98504-7200

January 23, 1998

Mr. Dick Thompson
Director
Office of Financial Management
PO Box 43113
Olympia, WA 98504-3113

Dear Mr. ^{Dick}Thompson:

This letter is to provide justification for the late filing of a sole source contract entered into by the Office of the Superintendent of Public Instruction (OSPI) with Carkhuff Thinking Systems, Inc. The late filing is due to confusion between OSPI and the Boeing Corporation as to how the contract would be paid. Boeing is providing a grant (see attachment) to pay for the services rendered by Carkhuff Thinking Systems, Inc.

Carkhuff Thinking Systems is a human/organizational development organization. The success of Carkhuff Thinking Systems is based on their development of a comprehensive framework of individual, group, organizational and systems that have been tested over the past 25 years. The Carkhuff conceptual framework and materials were used by the state's Commission on Student Learning to plan and implement education reform.

When Dr. Bergeson became school superintendent, she decided there was a need to develop plans for significant restructuring of OSPI program priorities, the organizational structure, and management operations. She decided that Dr. Carkhuff, owner of Carkhuff Thinking Systems, Inc., was the best programmatic and organizational consultant to assist OSPI in planning and implementing the needed changes. Dr. Carkhuff is a psychologist, author of nearly 100 books, and developer of training materials, who is nationally known for his ability to develop effective programs and the skills-training programs to implement them. He is cited as one of the 100 most important social scientists of all times since his work has significantly defined the fields of counseling, organizational development, and social policy.

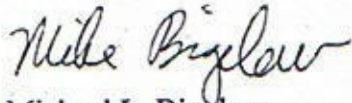
He has worked with groups in developing both national and state educational reform efforts. His writings and training procedures are used in universities throughout the nation and they have been used in schools to increase student learning and achievement. Dr. Carkhuff's range of conceptual ability, knowledge of human resource development, and organizational development skills make him uniquely qualified to consult OSPI. A sole source advertisement was not published since funding was being received based upon these specific services.

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Costs are considered fair and reasonable since Dr. Carkhuff's charges were below normal billing rates (about \$90 per hour) for similar consulting services.

I appreciate your assistance with this contract. Please do not hesitate to contact me or Dr. Terry Bergeson if you have any questions. The agency TDD number is 664-3631.

Sincerely,



Michael L. Bigelow
Assistant Superintendent
Budget and School Business Services

MLB:rld

Attachment